# RESUME

 Keshav M. Kulkarni

 B.Com, M.Com,MPhil, (Ph.D)

keshavkulkarni.mba@gmail.com

### CAREER OBJECTIVES:

Looking for Challenging job in an Organisation where there is an ample scope for applying my

Knowledge towards your esteemed Organisation growth and development.

**SUMMARYThe Far-Sighted and progressive thoughts to up hold the values, commitment for excellence in teaching profession with whole vision to provide and develop inter-disciplinary approach in all areas of education segment. With a solid experience in the areas of Financial Accounting, Taxation, Costing, Business Communication and General Management. Out of this experience additionally has been worked as a advisor and resource person for few sugar industries of this District in adopting the HR Policies, Man Management and Labour Management to share the ideas and experience in the organisation structure.**

 **Pursuing the PH.D from Rani Channamma University Belagavi on the topic of “ Customer Satisfaction Level In Urban Co-operative Banks” – A Case Study Of Bagalkot District under the Guidance of Dr. R M Patil Associate Professor & Research Supervisor of G P Porwal Atrs, Commerce and V V Salomath Science College Sindagi**

##### WORK EXPERIENCE:

|  |
| --- |
| 1}Worked as "Principal" in Sri Kalidas education societies, BSW, BA,BCom, degree college Badami Bagalkot from Nov-2021 to 31/07/20232} Persuing Ph.Din R C U Belagavi ( Applied for colloquiam)3} Persuing Ph.D in Sun Risers University Alwar, Rajastan |
| Worked as a Principal in SDM Trust Danigond College of Commerce, Teradal from 21st April 2017 to 25th November 2020. |
| Institute Profile | 1) Worked as Asst. Professor in B V V Sangha’s Institute of Management Studies—MBA College, Vidyagiri, Bagalkot from September 2008 to 20th April 2017B.V.V.S Institute of Management Studies (BIMS), founded in the year 1998 is imparting quality education in Management.  The Institute offers a two years fulltime post graduate program in Management (MBA), affiliated to Karnataka University, Dharwad and recognized by AICTE, New Delhi.  The Institute is situated in a well designed campus with spacious class rooms, auditorium, computer lab, library and syndicate rooms for group discussion.The Institute consciously promotes individual creativity amongst its students by engaging them in a lot of extra and co-curricular activities to bring out their leadership qualities.  |
| Job Profile/Responsibility | * **Teaching Subject :**
1. **Accounting for Managers**
2. **Costing Fundamentals for Manager**
3. **Financial Management / Corporate Finance**
4. **Business Law**
5. **Business Ethics**
6. **Small Enterprise Management**
7. **Corporate Tax Planning**
* **Other Evenets Managed**
1. **Management Trainer**
2. **Placement Activities**
3. **Class Co-ordinator**
4. **Examination Co-ordinator**
5. **Various activities in the Institute**
6. **Resource person**
7. **Interviewer for private college recruitment**
8. **Welfare officer of students**
9. **Mentor**
 |

|  |
| --- |
| 3)Worked as Sr. Executive--Accountswith Tetragon Chemie Pvt Ltd, (VetCare India Pvt Ltd) a MNC Company in Yelhanka New Town, Bangalore from December 2007 to September 2008 |
| Company Profile | “Tetragon Chemie Pvt Ltd” is a no one Animal Health and Nutrition Company in India which has got FAMI QS Certificate Company in India and it is known as “VETCARE INDIA PVT LTD”. Company’s Turnover of more than Rs 137 Crores. Company has 5 Production Plant Location, a research farm and have all over Branches, consignments Agents. Export to over 30 countries. Vetcare entered into joint venture with PROVOINI holding B.V. Netherlands the worlds’s leading Animal Nutrition Company. |
| Job Profile/Responsibility | * **Inventory Management and Control :**

Verify computation, production bin card to ensure FIFO implementation (random check), Generate slow and non-moving stock report, obtain liquidation plan. Verify FG Report entry against transfer invoice. Prepare and verify sales forecast v/s actual sales for the previous month and report. Ensure return of stocks on quarterly basis pertaining to expired stock/non-saleable stock received from market/qualify related products/near expiry products (less than 3 months).Verify accounting of return goods in the system are in time. To ensure documents like RGR, AICN etc, along with supporting documents are sent to Head Office, Report on current status.* **Order Processing and Execution :**

Verifying all the relevant information recordedeg:rate, tax, discounts, Schemes etc. Verifying date of order against invoice date, L R Date for timely action. Verifying order form for accounting clearance (Payment, Scheme, Rate etc) to raise the invoice. Verifying pending order status and action taken. Verifying customer profile exists for all operational customers.* **Credit Management and Controls :**

Verifying and analysing the outstanding against credit policies and initiating the necessary action and scrutinising the cheque bounce issues and wherever the action is pending and will obtain the course of action. Auditing the month wise sales and collections and preparing the statements and routing it for necessary course of action. Value added services like evaluation on PDC, Timely deposit.* **Sales Accounting:**

Evaluating the daily data which transfers on regular intervals, Petty Cash verification, Verifying all books of accounts for timely updation which includes the collection register.* **Statutory Obligations:**

Timely submission of Sales Tax and Service Taxes, “C” Form, Professional Tax.* **Marketing Services and Others:**

Processing of all India field staff expenses, Branch Petty Cash Expenses, Rent and other allowance, Consignment Agents commission, freight and re-imbursements of other expenses. Trial Balance Finalisation.* **Central Excise:**

Maintain ace and reconsilation of Excise records and filing the monthly returns. Handling the Income Tax matters like Filing the TDS and Internal Audits and Statutory Audits.* **Sales Tax:**

Maintenance of records for sales tax, preparation and filing of monthly VAT returns and annual returns. Preparatory work and attending the sales tax assessment. Follow Up and collection of various forms for assessment.* **Service Tax :**

Preparation and filing monthly and annual services tax returns  |

|  |
| --- |
| 4] Workedas Manager/Secretary in Krishna Co-operative Credit Society Limited Bilgi Dist: Bagalkot Karnataka state since October 2002 till December 2007 |
| Job Profile/Responsibility | 1. As a Manager leading 10 team members for all the Banking Transactions
2. Deposit Collection and Mobilisation of funds
3. Significant Role in management level for making advances.
4. Recording the team members for customer good relationship.
5. Making the Single Entry and Double Entry System of Accounts, Keeping the Journal Entries, Ledgers.
6. Training the team members for customer good relationship.
7. Regularly following recoveries and making plan to the team.
8. Drafting Bank reconsilation Statement.
9. Preparation of Financial Statements and Budgets.
10. Drafting Notices No due Certificates etc.
11. Making ABN cases against loan a/c expired.
12. Filling of return to Income tax, service tax/TDS.
13. Making provisions for deposits and assets.
14. Conducting the management meetings/General Body meetings.
15. Analysis of deposits and cost of funds.
16. Customer care relationship.
 |
| Contribution/Achievement | * The main motto of establishing the above mentioned organization to meet the requirements of beneficiaries under Upper Krishna Project –with the help of management we were succeeded in safeguarding the interest of such customers.
* As on today we are succeeded in adding near about 15000 customers from the same locality.
* As on today bank is running its activity with the working capital worth of Rs 6.5 crores.
* As on 31st March 2007 we are succeeded in generating the profit worth of Rs 27.63 lakhs.
 |
| 5] Worked as SGV and RSL for Scouts and Guides and Rovers for Bagalkot District from Jan 2002 to Oct 2002. |
| Position  | SGV and RSL |
| Job Profile/Responsibility  | Bagalkot District which consists of 6 Taluks, and our activities are limited for the same.Job involved in creating the awareness of Scouts and Guides for Higher Education Schools and Rovers for Pre-University and Graduation. |
|  |
| 6] | Worked as Part time Lecturer in R.P.Govt First Grade college Bilgi from June 1999 to Dec 2002 |
| Position  | Lecturer |

### EDUCATIONAL QUALIFICATION

**Pursuing Ph.D in Rani Channamma University Belagavi.**

**Secured MPhil from Vinayak Mission Alagappa University.**

Year of Passing :2009

Post Graduation : Mcom.

Institute : Karnataka University Dharwad, Belgaum Campus Belgaum.

University : Karnataka University

Percentage : 61.50%

Year of Passing : 1998-99

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | College | University/ Board | Percentage | Year Of Passing |
| X STD | S S P U College Bilgi. Karnataka | Karnataka Secondary Education Board | 68.50 | 1991-92 |
| PUC II | Shankrappa Sakri College Bagalkot  | Pre-University Board | 59.67 | 1993-94 |
| B .Com | SRN Arts and MBS Commerce college Bagalkot | Karnataka University, Dharwad | 57.06 | 1996-97 |

### OTHER ACHIEVEMENTS

* + Awarded “Rashtrapati Puraskar” from President India Shri S.D. Sharma, in Scouts and Guides

Date:

Place: Bilgi/Bagalkot (Keshav. M Kulkarni)